



## INVESTMENT AND INSURANCE

VILNIAUS KOLEGIJA/UNIVERSITY OF APPLIED SCIENCES | FACULTY OF ECONOMICS

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<b>STATE CODE</b>	6531LX040
<b>STUDY FIELD</b>	L03Finance
<b>DEGREE AND (OR) PROFESSIONAL QUALIFICATIONS AWARDED</b>	Professional Bachelor of Business Management
<b>SPECIALIZATIONS</b>	
<b>STUDY MODE (LENGTH IN YEARS)</b>	Full-time studies - 3 years Full-time sessional studies – 3 years
<b>VOLUME OF STUDIES IN CREDITS</b>	180
<b>LEARNING OUTCOMES OF STUDY PROGRAMME</b>	<ul style="list-style-type: none"> <li>- To cooperate, to work in a team by taking responsibility for one's and colleagues' work.</li> <li>- To plan individually and organize the time and activities in a rapidly changing environment by taking responsibility for one's work.</li> <li>- To select and apply learning strategies and techniques.</li> <li>- To prove one's views in professional discussions by conveying professional knowledge in Lithuanian and in a foreign language.</li> <li>- To focus on the basis of professional ethics and citizenship by following the opportunities and tolerance in a multicultural environment.</li> <li>- To analyze the business development of the market trends, to evaluate the impact of globalization on the national market by using innovative methods and technologies.</li> <li>- To set the demand of the material, human and financial resources, to manage and evaluate the effectiveness of their use by taking into account the country's economic development.</li> <li>- To apply financial market in the activity of participants with the view to national and international legislation.</li> <li>- To know the Insurance system structure, mission and function in economics.</li> <li>- To identify Insurance risks, to analyze and evaluate the Insurance characteristics of the products by highlighting the advantages and disadvantages of changes in demographic and economic environment.</li> <li>- To create and administer the insurance agreements and claims of insurance, according to the Lithuanian legislative system and international agreements.</li> <li>- To know the process of investment, the business functions of financial markets and responsibilities of the</li> </ul>

	<p>participants.</p> <ul style="list-style-type: none"> <li>- To form investment portfolios using the investment portfolio theory principles.</li> <li>- To identify and analyze the various investment instruments and investment portfolio risk with expected income, different financial and economic cycles.</li> <li>- To apply sales techniques in traditional and e-selling process with the help of modern advisory tools.</li> <li>- To identify customer needs and expectations, tolerance of the investment risk and financial capabilities by developing and delivering insurance and investment offers.</li> <li>- To solve conflicts with clients in complex and unpredictable situations in a view to professional ethics.</li> <li>- To collect and use rationally business information by communicating with internal and external stakeholders about the activities of the company.</li> <li>- To analyze and evaluate the company's financial reports and different asset classes for investments, to make the right investment decisions.</li> </ul>
<b>COURSE INFORMATION</b>	
<i>Full time studies</i>	<a href="#"><u>Admission in 2017 →</u></a>
<i>Full-time sessional studies</i>	<a href="#"><u>Admission in 2017 →</u></a>
<b>CAREER OPPORTUNITIES</b>	<p>Persons awarded by a degree of Professional Bachelor of Business Management can work in the financial services centers, insurance companies, insurance broker companies, pension fund management companies, investment companies, banks or create own business.</p> <p><i>Social partners:</i>  Public Limited Liability Company AB „Lietuvos draudimas”, IF P&amp;C Insurance AS Branch, Public Limited Liability Insurance Company“ Compensa Vienna Insurance Group”, Seesam Insurance AS Lithuanian branch, ERGO Insurance SE Lithuanian branch, Admiral Markets Lithuania, „Danske Bank“ Global Service Center, Swedbank Investment management, UAB, Life Insurance Company UAB „Bonum Publicum“, Swedbank Life Insurance AS „Lithuanian branch, AIG Europe Limited Lithuanian branch, Motor Insurers’ Bureau of the Republic of Lithuania</p>